



LINAFER GROUP



# AGRIBUSINESS COMPANY

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Cultivating the Future and  
Harvesting the Present.

[www.linafertrading.com](http://www.linafertrading.com)

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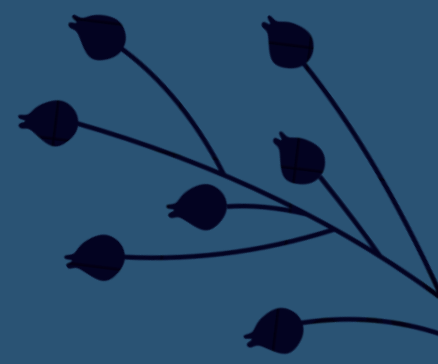
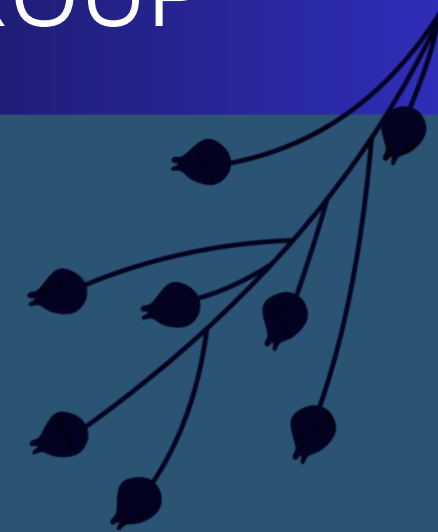
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# INTRODUCTION

We are committed to excellence in business, we have the best products, services and minds under the same umbrella, the implementation of an internal communication routing allows the group to think and act fast. The Group is well established and always looking for new opportunities that bring real benefits to the operation. Linafer Trade Limited started its activities with the main objective of exporting commodities such as corn, soy and many others besides sugar, seeking differentiation in the offer of services and partnerships with large producers and millers, both in the national and international markets.





Dear colleagues, customers and friends, Today, we celebrate another year of success and innovation in Linafer Trade Limited's journey. Since our founding, we have sought to be more than a company - we wanted to build a community committed to excellence and innovation. We thank everyone who contributed to our growth and success. We will continue to embrace change, innovate and serve our customers to the best of our ability. The future is full of exciting opportunities and we look forward to tackling them together.

**Mauricio Linares**

FOUNDER







Dear customers in the agro sector and others.

Welcome to our Linafer Group family. It is an honor to collaborate with you to drive success in your commercial business. We are here to support you and innovate together. Let's grow, cultivate and prosper side by side.

Yours sincerely,

**Fernando Guatura**

CEO





Hello to all our valued customers,

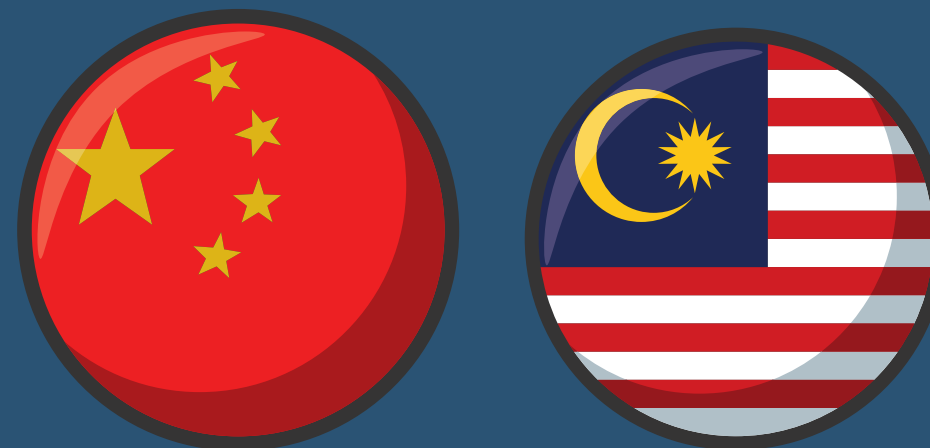
It is with great pleasure that I welcome you to Linafer China and Linafer Malaysia! We are very happy to have the opportunity to serve you and work together to achieve the best results.

Our team is committed to providing you with the best experience possible and meeting your needs in the most effective and efficient way. Welcome and feel free to contact us whenever you need help or have any questions.!

Yours sincerely,

**Syed Farid Al-Attas**

Managing Director



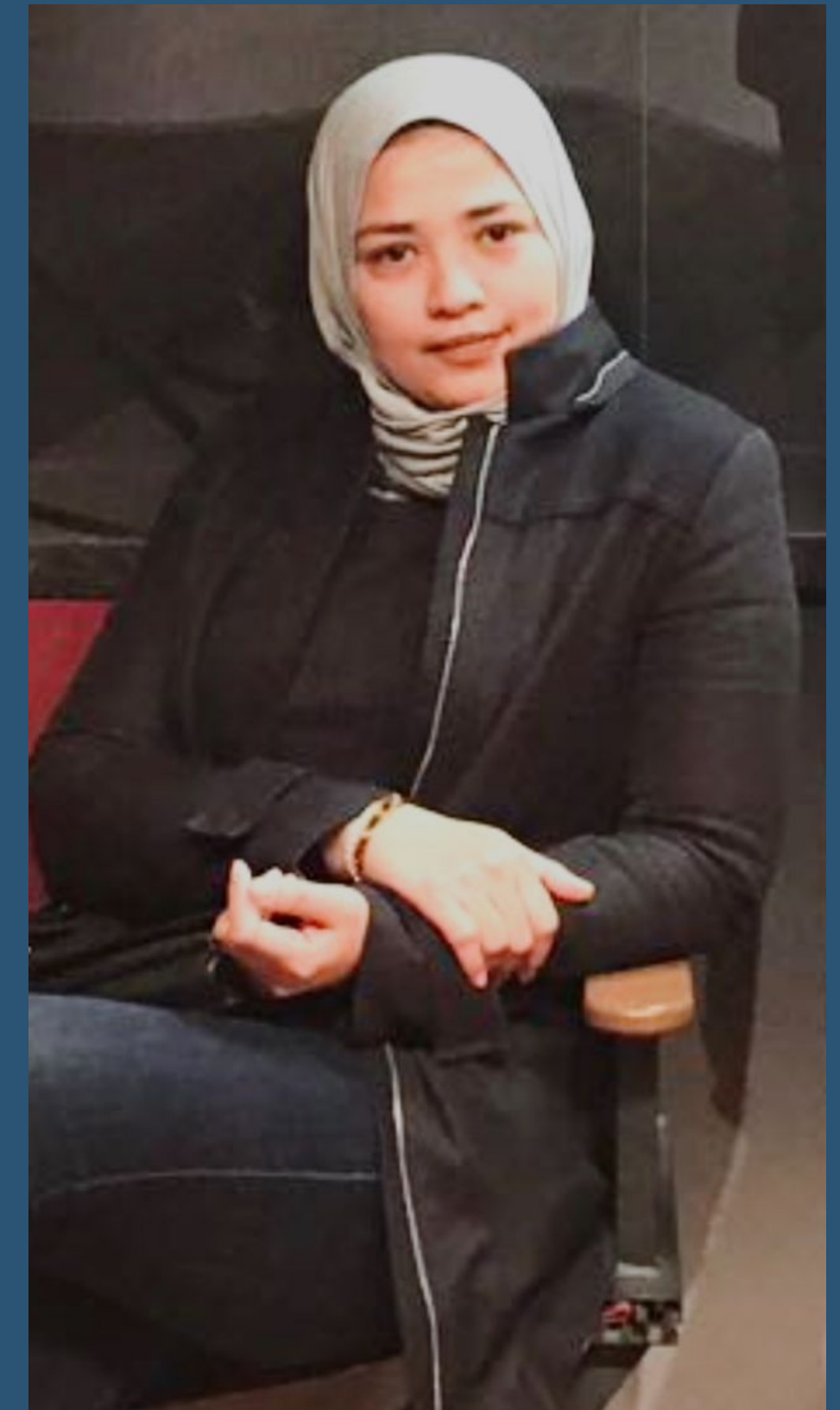
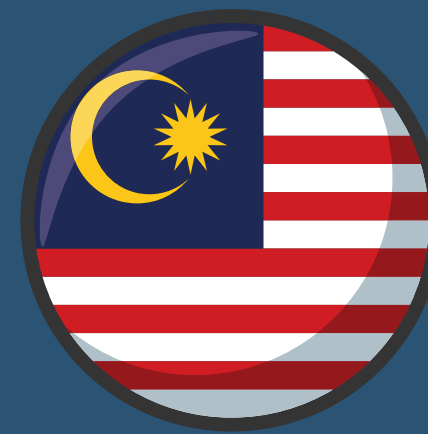


As Chief Executive Officer, I am extremely thrilled to have you as our business partner. My talents and contributions will undoubtedly play a key role in defining our success. I encourage you to trust our team and work collaboratively to earn your trust and I will strive for excellence in everything I do to better serve you. Together, we can achieve great things. Welcome to the Linafer China and Malaysia team!

Yours sincerely,

**Dalena Berhan**

Chief Executive Officer







# VISION & MISION



## Our Vision

.....

We see a future where excellence in foreign trade services adds value to each link in the supply chain, promoting food security, rural prosperity and sustainability



## Our Mision

.....

Our mission is to facilitate international trade in agricultural products. We are committed to strengthening global connections in agribusiness, contributing to the growth of our partners and communities.





# VALUES

We base our actions on solid ethical principles, acting with integrity, honesty and responsibility in all aspects of our business.

- Transparency
- Financial Responsibility
- Operational Excellence
- Diversity and Inclusion
- Ethics
- Sustainability
- Innovation
- Quality
- Social responsibility
- Commitment to the Customer



# PRODUCT OFFERED



## SOYBEAN

BRAZIL, ARGENTINE  
AND USA  
GMO AND NON GMO



## CORN

BRAZIL, ARGENTINE  
AND USA.  
GMO AND NON GMO



## SUGAR

BRAZIL  
IC45, IC150 AND VHP



## BEEF

BRAZIL AND  
URUGUAY  
HALF, QUARTER AND  
SIX CUTS



# CHINESE MARKET



China export registration: 07622000109

<https://www.gacc.app/gacc-aqsiq-food-register-search.html>

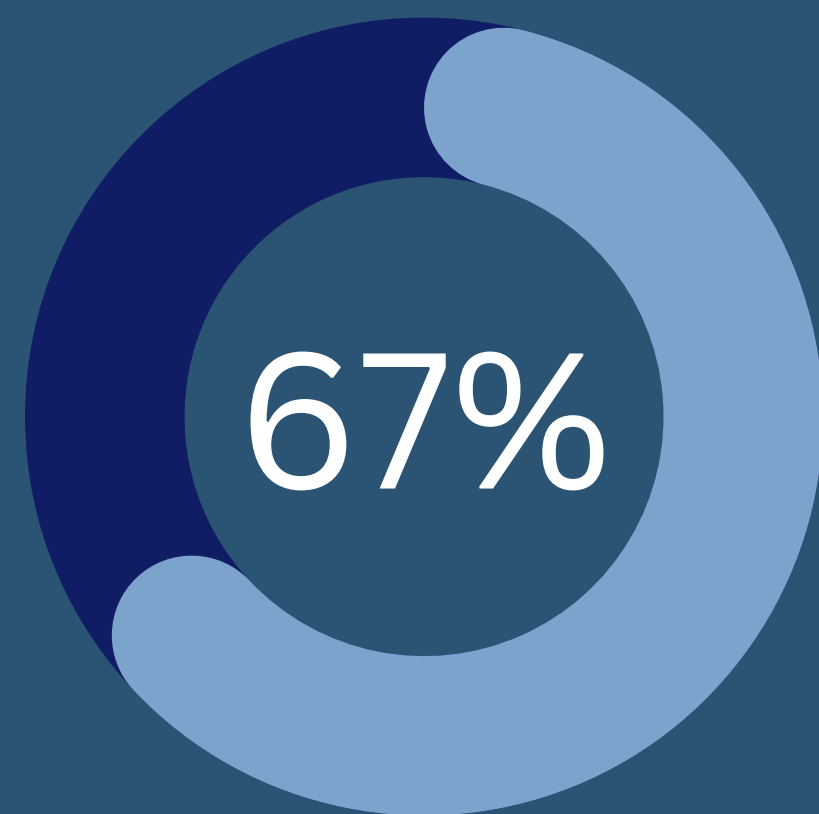
Refined sugar ic45, crystal sugar ic150 and VHP-600/1200, (Brazil)

Soybean and Yellow corn gmo and non gmo, (Brazil, Argentina and United States)

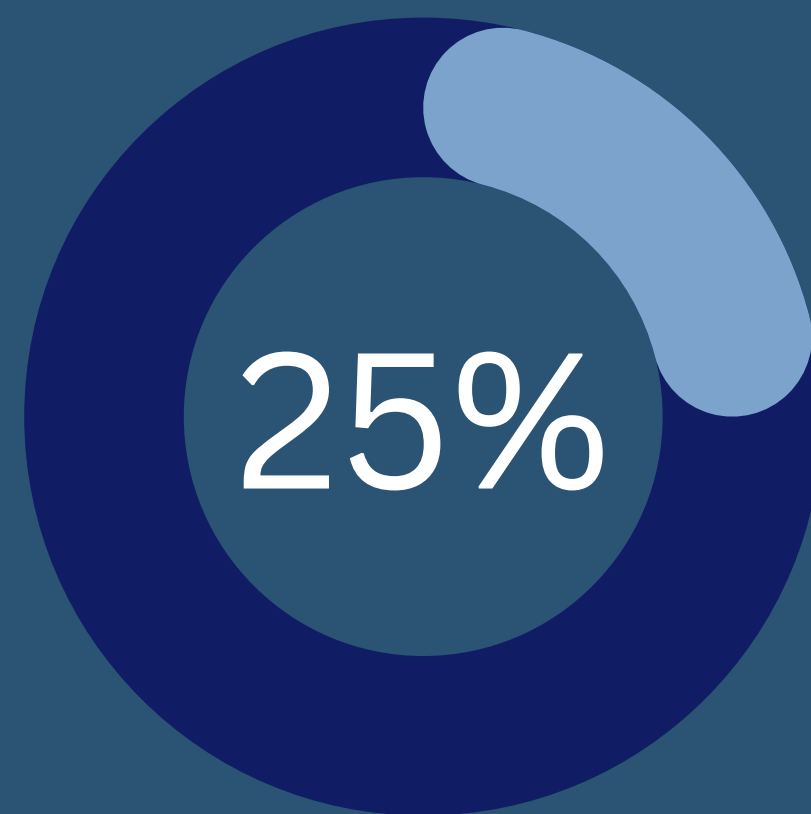
Soybean and Corn flour, (Brazil, Argentina, United States, India and Turkey).



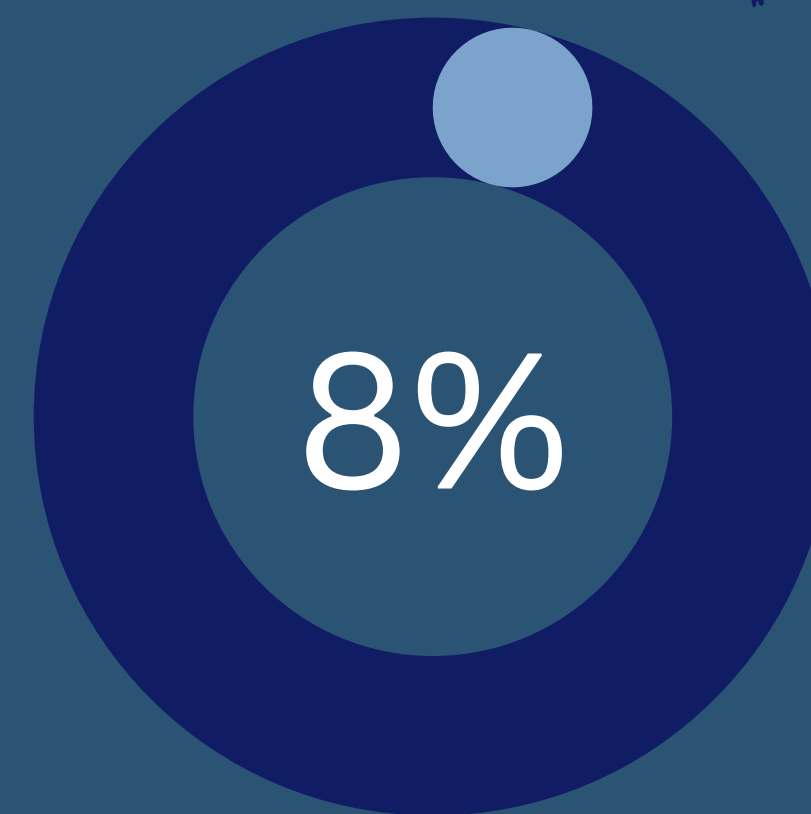
# EXPORTED VOLUME



SUGAR IC45, IC150  
AND VHP



SOYBEAN AND  
YELLOW CORN



BEEF CUTS

# SUGAR MARKET MAIN CONTINENTS

## MIDDLES EAST

Recently, the number of sugar and fruit importers has increased significantly.

## AFRICA

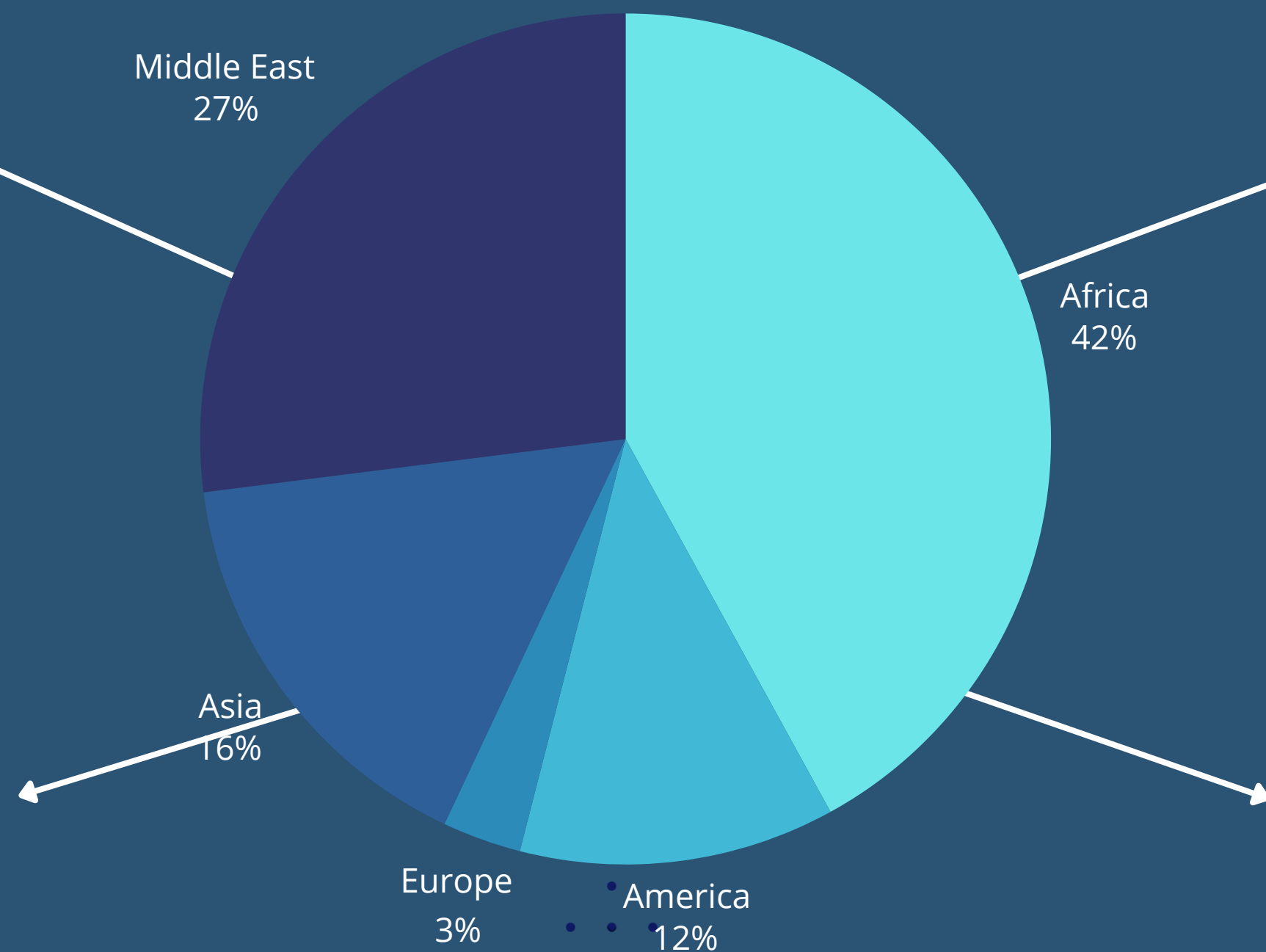
They are our biggest buyers of sugar, which is experiencing strong growth in Algeria.

## ASIA

Growing market, countries such as Bangladesh, Myanmar, India and Malaysia are at the top as the biggest buyers.

## AMERICAS

In South, Central and North America, the United States is the largest buyer of sugar, followed by Mexico and Canada.



# OUR PARTNER



## FINANCIAL ARM

Financial arm for receiving letters of credit.



## EXCHANGE

Company for Linafer's exchange rates and financial solutions.



## MELLO

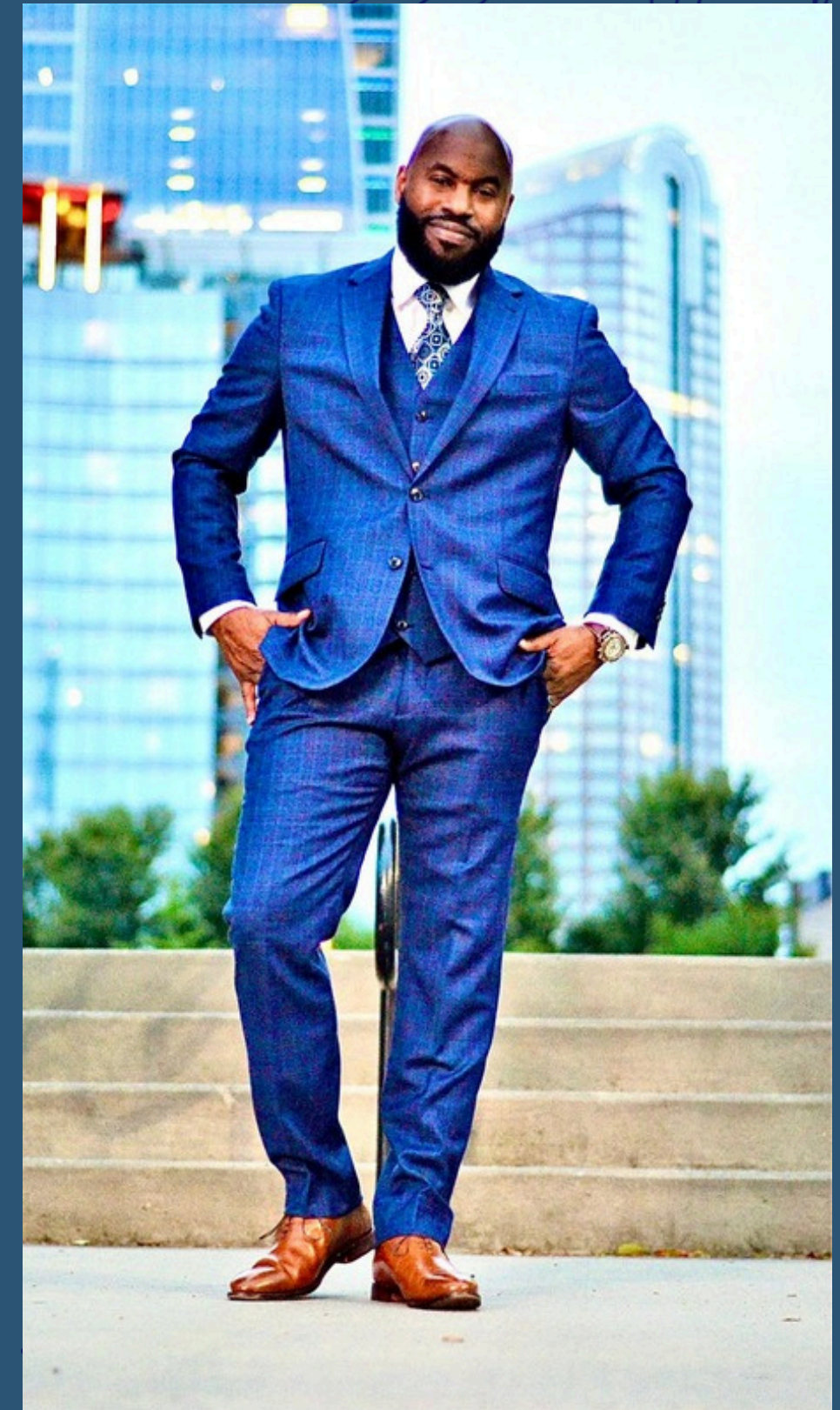
Mello commodities sells Linafer products, being the only authorized company.





## NEO FIKRI EL

Financial Arm



Gentlemen, this is Neo, our Financial Arm!  
Our main partner, respected in America with extensive knowledge in financial instruments.  
Your dedication to Linafer Trade group has been a differentiator in this commodity sector, offering us the opportunity to carry out large deals around the world and with total security and reliability so that Linafer can safely deliver your product to you, the customer.  
It is a great pleasure to be part of this team of winners.  
Neo Fikri El,

# THANK YOU FOR ATTENTION



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