



LINAFER  
MALAYSIA

# AGRIBUSINESS COMPANY

CULTIVATING THE FUTURE AND HARVESTING THE PRESENT

[www.linafertrading.com](http://www.linafertrading.com)





# TABLE OF CONTENTS

• Introduction	<b>01</b>
• Opening Message	<b>02</b>
• Vision & Mission	<b>03</b>
• Values	<b>04</b>
• Products Offered	<b>05</b>
• Asian Market	<b>06</b>
• Exported Volume	<b>07</b>
• Sugar Market	<b>08</b>
• Our Partners	<b>09</b>
• Thank You	<b>10</b>



# Introduction

We are committed to excellence in business. We have the best products, services and minds under the same umbrella. The implementation of an internal communication routing allows the group to think and act fast. The Group is well established and always looking for new opportunities that bring real benefits to the operation.

Linafer Malaysia started its activities with the main objective of exporting commodities such as corn, soy and many others besides sugar, seeking differentiation in the offer of services and partnerships with quota holders, Brazil, as our principle.



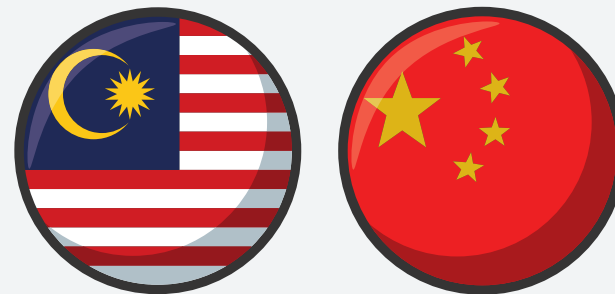
Hello to all our valued customers.

It is with great pleasure that I welcome you to Linafer Malaysia and Linafer China! We are very happy to have the opportunity to serve you and work together to achieve the best results.

Our team is committed to providing you with the best experience possible and meeting your needs in the most effective and efficient way.

Welcome and feel free to contact us whenever you need help or have any questions!

**Syed Farid Al-Attas**  
MANAGING DIRECTOR



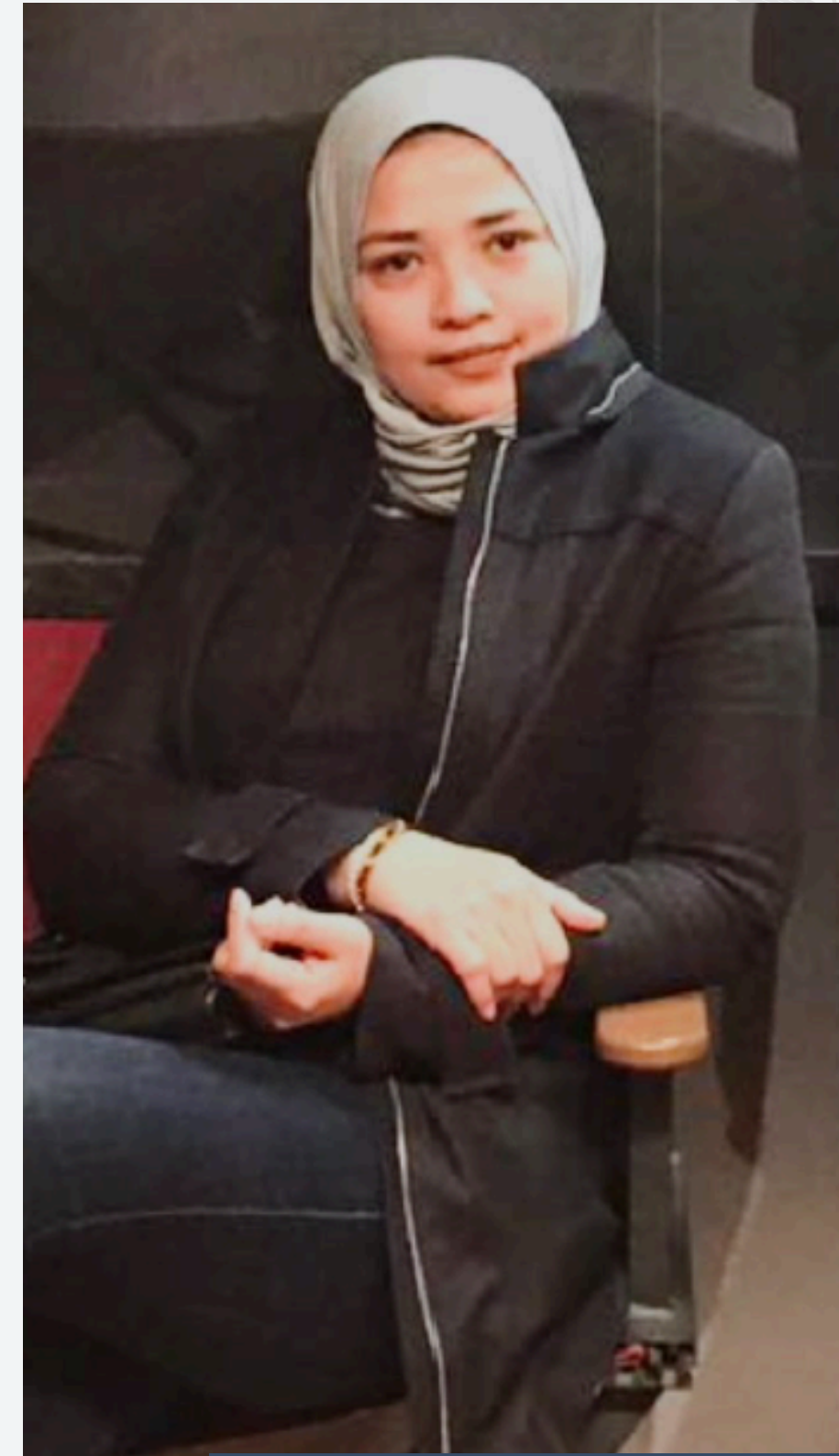
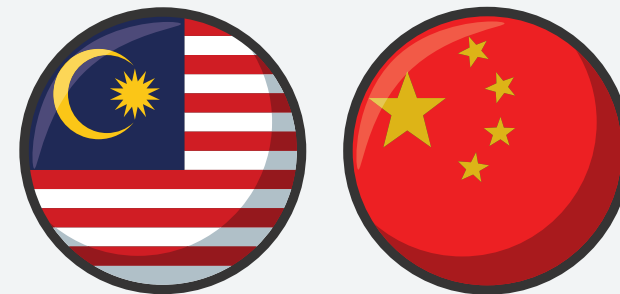


As Chief Executive Officer, I am extremely thrilled to have you as our business partner.

My talents and contributions will undoubtedly play a key role in defining our success. I encourage you to trust our team and work collaboratively to earn your trust and I will strive for excellence in everything I do to better serve you.

Together, we can achieve great things. Welcome to the Linafer Malaysia and China team!

**Dalena Berhan**  
Chief Executive Officer



LINAFER MALAYSIA AND CHINA



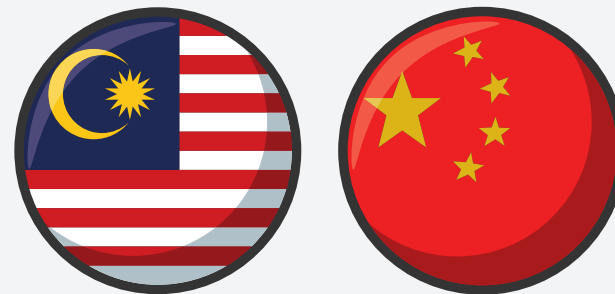
Dear Partners and Customers,

I'm delighted to personally extend a warm welcome to you.

At Linafer Malaysia, we are committed to excellence through innovation, sustainability, and teamwork. I will make sure that our trading strategies and tools are at the cutting edge, providing you with the best opportunities to excel in the markets, and that we are always improving.

I look forward to achieving great success together.

**Sebastian Ng**  
Director



LINA FER MALAYSIA AND CHINA



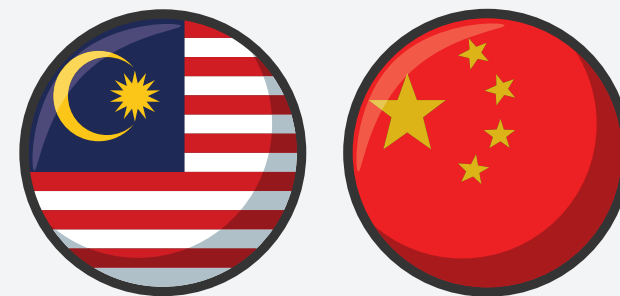
It is with great enjoyment to be working with you, our business partners on this new adventure.

It is important to me that our operations run smoothly and that you receive exceptional services at every step of your journey with our dedicated team.

I look forward to a wonderful relationship and handling all matters with professionalism and efficiency.

To the start of a wonderful chapter!

**Arif Abdullah**  
Deputy Operations Director



LINAFAER MALAYSIA AND CHINA



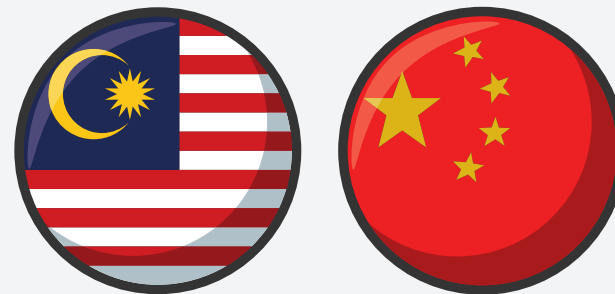
Greetings!

I am excited to have you on board and look forward to forging a strong and successful partnership.

As we embark on this journey together, my goal is to deliver value and achieve mutual success, with every step of the procurement process being handled with great care and importance.

Thank you for your time and we're eager to get started and explore the opportunities ahead.

**Adam Ng**  
Deputy Procurement Director



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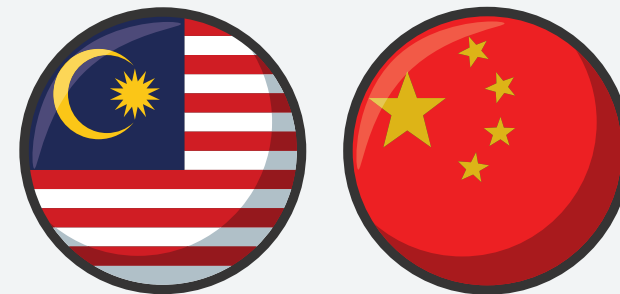


Am very excited to be a part of this growing family and it is my mission to offer the best services to our customers and partners.

I hope to serve you well and offer you excellence at all times with every single task that I handle whether big or small.

Looking forward to collaborating with you in the near future!

**Calvin Too**  
Sales Division Manager



LINAFAER MALAYSIA AND CHINA



# Vision and Mission



## Our Vision

We see a future where excellence in foreign trade services adds value to each link in the supply chain, promoting food security, rural prosperity and sustainability.



## Our Mission

Our mission is to facilitate international trade in agricultural products. We are committed to strengthening global connections in agribusiness, contributing to the growth of our partners and communities.





# Values

We base our actions on solid ethical principles, acting with integrity, honesty and responsibility in all aspects of our business.

- Transparency
- Financial Responsibility
- Operational Excellence
- Diversity and Inclusion
- Ethics
- Sustainability
- Innovation
- Quality
- Social Responsibility
- Commitment to Customers



# Our Products



## **Soybean**

*Brazil, Argentina, and USA*  
GMO and Non GMO



## **Corn**

*Brazil, Argentina, and USA*  
GMO and Non GMO



## **Sugar**

*Brazil*  
IC45, IC150 and VHP



# Asian Market

Refined sugar IC45, crystal sugar IC150 and VHP-600/1200, (Brazil)

Soybean and Yellow Corn GMO and non GMO (Brazil)

Soybean and Corn (Brazil)





# Exported Volume



67%

Sugar IC45, IC 150  
and VHP

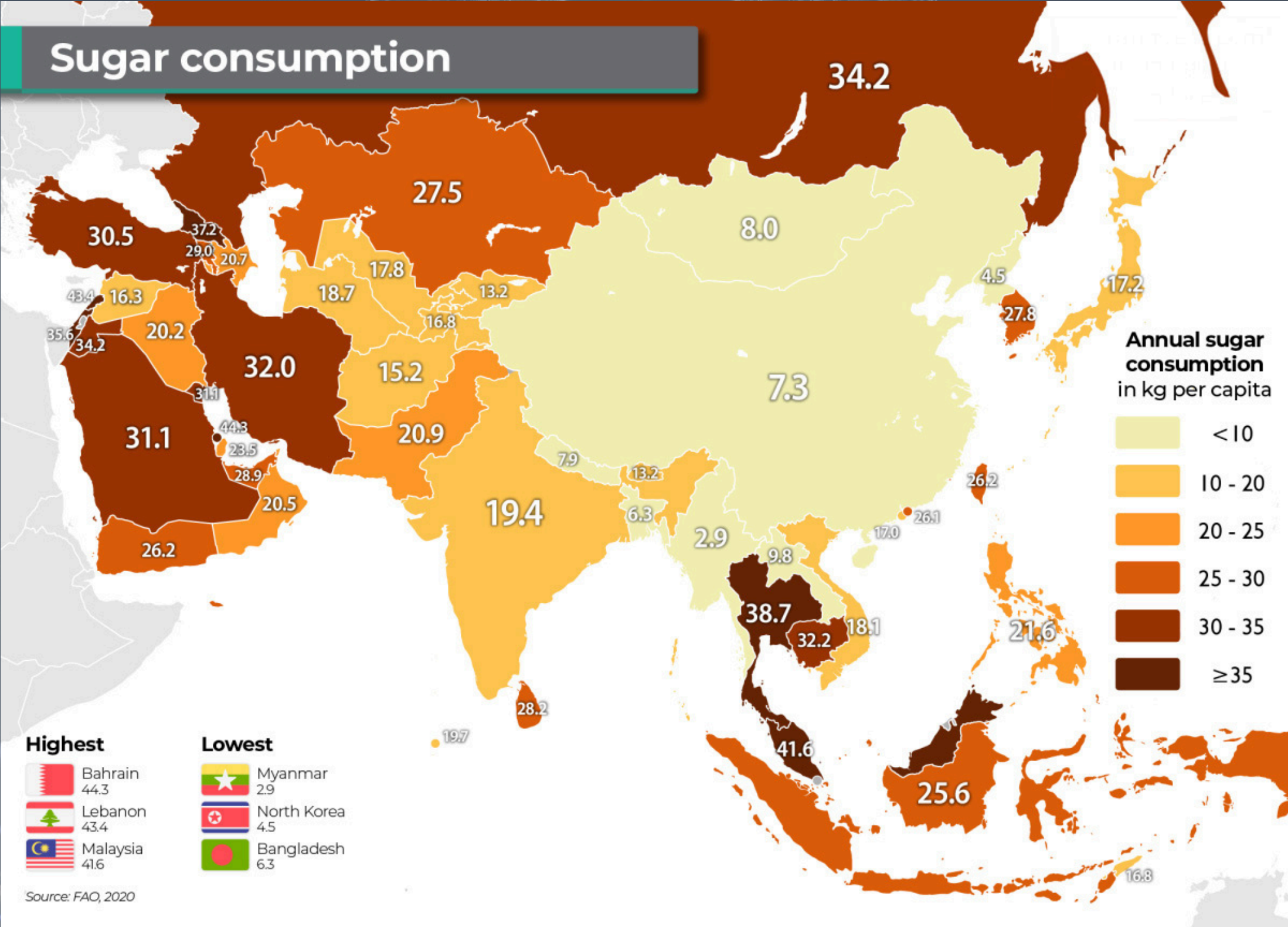


25%

Soybean and Yellow Corn



# ASIA SUGAR CONSUMPTION







São Paulo

# Our Partner

LINAFER GROUP



We are committed to excellence in business, have the best products, services and minds under one umbrella, implementing an internal communication forward allows the group to think and act fast.

The Group is well established and always looking for new opportunities that will bring real benefits to the operation.



Dear colleagues, customers and friends. Today, we celebrate another year of success and innovation in Linafer Trade Limited's journey.

Since our founding, we have sought to be more than a company – we wanted to build a community committed to excellence and innovation. We thank everyone who contributed to our growth and success.

We will continue to embrace change, innovate and serve our customers to the best of our ability. The future is full of exciting opportunities and we look forward to tackling them together.

**Mauricio Linares**  
FOUNDER





Dear customers in the agro sector and others.

Welcome to our Linafer Group family.

It is an honor to collaborate with you to drive success in your commercial business.

We are here to support you and innovate together. Let's grow, cultivate and prosper side by side.

**Fernando Guatura**  
CEO



**LINAFAER  
MALAYSIA**

**LINAFAER GROUP**



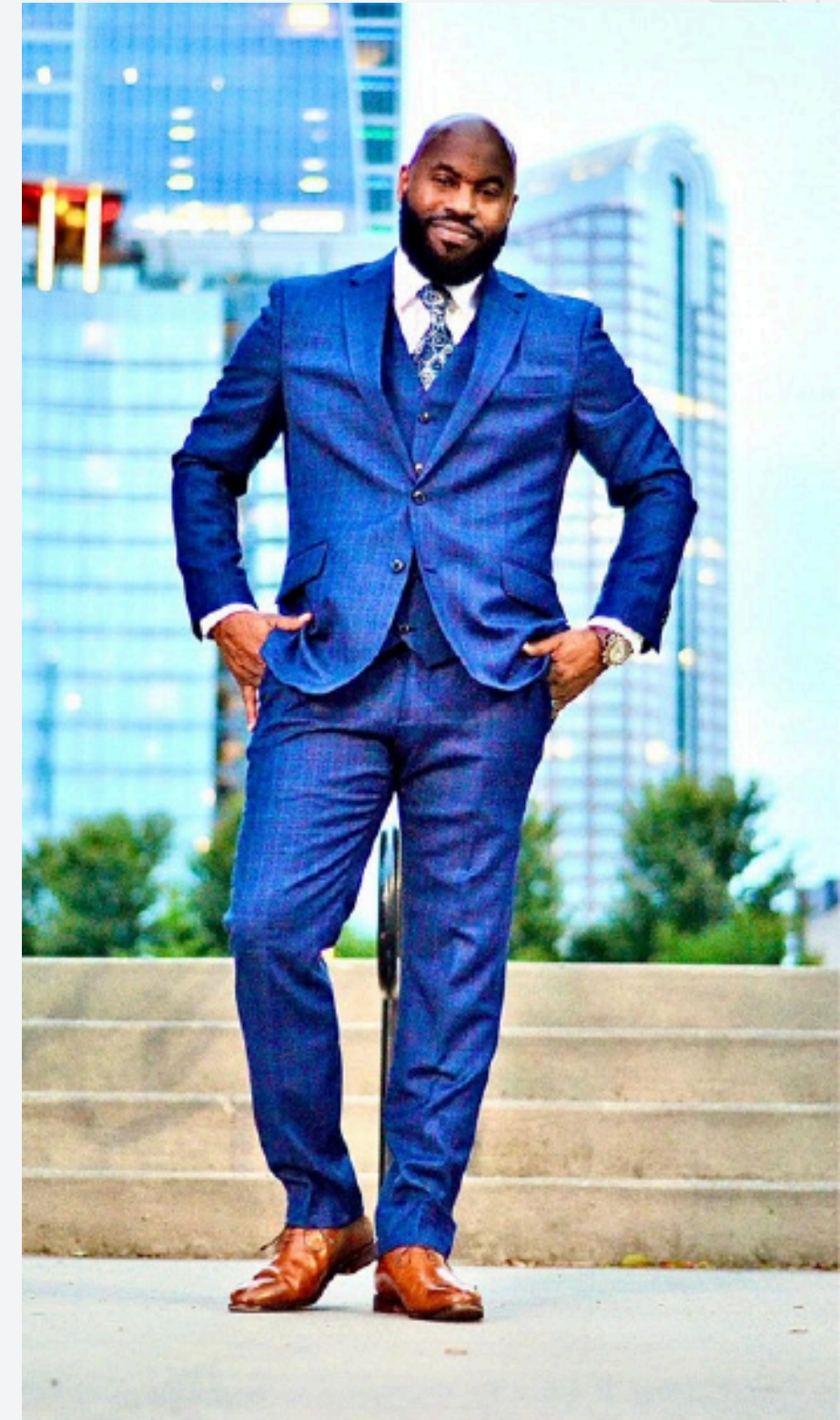
Gentlemen, this is Neo, our Financial Arm!

Our main partner, respected in America with extensive knowledge in financial instruments.

His dedication to Linafer Trade group has been a differentiator in this commodity sector, offering us the opportunity to carry out large deals around the world and with total security and reliability so that Linafer Group can safely deliver your product to you, the customer.

It is a great pleasure for him to be part of this team of winners.

**Neo Fikri El**  
Financial Arm





# Partners



## Financial Arm

*Financial arm for receiving letters of credit.*



RMG

Câmbio & Soluções Financeiras

## Exchange

*Company for Linafer's exchange rates and financial solutions.*



## Mello

*Mello commodities sells Linafer products, being the only authorized company.*





**LINAFER  
MALAYSIA**

# Thank You



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*Gerente General*